SAVIC

-23%
Inventory
carrying costs

70%
Profitable trade
spend

-18%
Day Sales
Outstanding*

-48%
Order Cycle
Times*

SAP Partner

SAVIC Solution for Consumer Packaged Goods Industry

CPG@SAVI with GST Solution

SAVIC CPG@SAVI is an Partner Solution on SAP S/4 HANA , edition for Consumer Packaged Goods companies in India . CPG@SAVI align every aspect of Your CPG operations to the end customer - the consumer

*SAP Performance Benchmarking

SAP S/4HANA Enterprise Management

Aligning every aspect of Your CPG operations to the end customer - the consumer
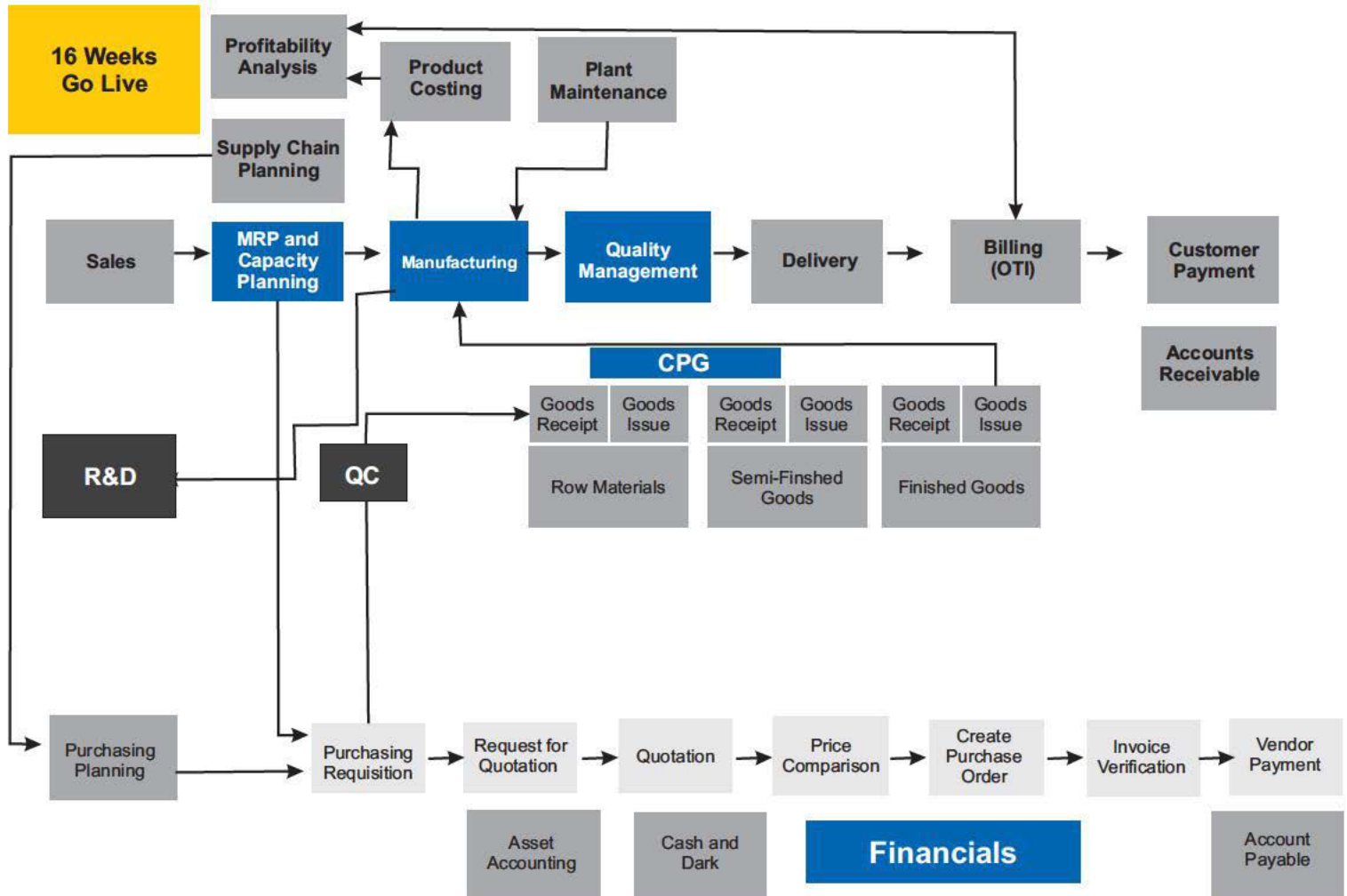
Sustainable Product

Innovation	Procurement	Agile Manufacturing	Real-Time Supply Chain	Sales and Marketing
Project and Portfolio Management	Strategic Sourcing and Supplier Management	Responsive Manufacturing	Demand-Driven Business Planning	Marketing Management
Product Development	Direct Procurement	Product Safety and Stewardship Network	Response and Supply Orchestration	Sales Management
	Indirect Procurement	Operational Excellence	Efficient Logistic and Order Fulfillment	Trade Management
	Contingent Workforce Management			Commerce Management
	Professional Service Procurement			Service Management
	Community Management			

Human Resources	Talent Management	Time and Attendance Management	Core Human Resources and Payroll	Human Capital analytics	
Finance	Financial Planing and Analysis	Accouting and Financial close	Treasury and Financial Risk Management	Finance Operations	Enterprise Risk and Compliance management
Technology and Platform	Demand Signal Management	Analytics	Application Platform and Infrastructure	Data Management	IT Management
	Secureitty Software	Platform and Technology Sportlights			

- ➤ Efficiency Across Geographically Distributed Business Locations

- ➤ Ability To Identify The Right Suppliers And Connect Strategic Sourcing And Procurement.

- ➤ Optimized Supply Chain Cost By Achieving Economies Of Scale

- ➤ Increase In Efficiency And Reduce Manufacturing Costs

- ➤ Forecast And Plan Complex Configurable Products

- ➤ Effective Reporting To Optimize Inventory Turnover Ratio

- ➤ Increase Customer Satisfaction With More Accurate Order Tracking And Proactive Quality Control.

- ➤ Access Real Time Data Without Manual Interventions To Make Faster Decisions

- ➤ Sustainable product innovation Increase the transparency of the innovation process while encouraging continuous innovation.

- ➤ Agile manufacturing Optimize manufacturing capacity by rapidly translating demand signals into shop-floor orders.

- ➤ Sales and marketing Engage consumers with valuable information and offers tailored to increasingly refined segments.

- ➤ Procurement Streamline sourcing operations to foster collaboration with suppliers and enforce compliance.

- ➤ Real-time supply chain Increase visibility into demand to synchronize and collaborate across a global supply network.

- ➤ Platform and technology spotlights Enable a flexible, scalable, and cost-effective enterprise platform to be consumer driven

Implementation End-To-End Solution Map

16 Weeks Go Live

Profitability Analysis

Supply Chain Planning

Product Costing

Plant Maintenance

Sales → MRP and Capacity Planning → Manufacturing → Quality Management → Delivery → Billing (OTI) → Customer Payment

Accounts Receivable

R&D

QC

CPG

Goods Receipt	Goods Issue	Goods Receipt	Goods Issue	Goods Receipt	Goods Issue
Row Materials		Semi-Finshed Goods		Finished Goods	

Purchasing Planning → Purchasing Requisition → Request for Quotation → Quotation → Price Comparison → Create Purchase Order → Invoice Verification → Vendor Payment

Asset Accounting

Cash and Dark

Financials

Account Payable

SAP S/4Hana Key Innovation Consumer Products

Key Innovations

Procurement

Self-service requisitioning SAP Fiori apps and SAP Smart Business, component for KPI modeling Purchase order and invoice collaboration with built-in integration with the Ariba Network Supplier evaluation

Manufacturing

Simplified production planning (PP) and detailed scheduling (DS) in SAP ERP powered by SAP HANA Enhancements to SAP Overall Equipment Effectiveness Management: Editing and synchronization of plant maintenance notifications; machine scanning to trigger goods issue and goods receipt; add-on for SAP ERP enabled for SAP S/4HANA Real-time inventory management, simplified material valuation, and new SAP Fiori apps

Real-Time Supply Chain

Real-time inventory management

Simplified material valuation

Solutions operating side by side with SAP S/4HANA

➤ SAP Advanced Planning and Optimization

➤ SAP Supply Network Collaboration

➤ SAP Extended Warehouse Management (SAP EWM)

➤ SAP Transportation Management (SAP TM)

SAP Integrated Business Planning connected to SAP S/4HANA through cloud integration technology

Sales

Full backward compatibility of SAP CRM with side-by-side deployment with SAP S/4HANA. Integration of SAP Hybris Cloud for Customer with SAP S/4HANA. Settlement management. Sales order fulfillment cockpit

Product Innovation & Integrity

SAP Product Lifecycle Management: Usability improvements for product structure synchronization SAP Cloud for Product Stewardship: Enhanced master data management

SAP ASP

GST Compliance Coverage

Advanced ATP

BOP (Backorder Processing) with Introduction of the new "Winner –Gainer –Looser" concept with five confirmation strategies

Release for Delivery: Visualization of the business impact of a material shortage situation allows the user to prioritize his work and concentrate on the real issues

SAP S/4HANA Enterprise Management

End to End Solution

Core Finance

➤ Accounting & Operations   ➤ Cost Management   ➤ Profitability Analysis   ➤ Revenue & Cost Accounting

➤ Product Cost Management   ➤ Profitability Management   ➤ Cost Analysis

Human Resources Foundation

➤ Time Attendance Mgmt.   ➤ Time Sheet   ➤ India Payroll   ➤ Talent Management

➤ Manpower Planning   ➤ HR Dash Board

Accelerated Plan to Product

➤ Product Control   ➤ Product Development   ➤ Production Engineering   ➤ Production Planning

➤ Production Orchestration   ➤ Quality Management   ➤ Inventory Management   ➤ Basic Whorehouse Mgmt

➤ Execution Management   ➤ Maintenance Management

Optimized Order in Cash

➤ Order & Contract Mgmt.   ➤ Inventory Management   ➤ Receivable Precessing   ➤ Claim, Return, Refund

➤ Sales Oder & Precessing   ➤ Sales Oder Management   ➤ Sales Processing   ➤ Basic Whorehouse Mgmt
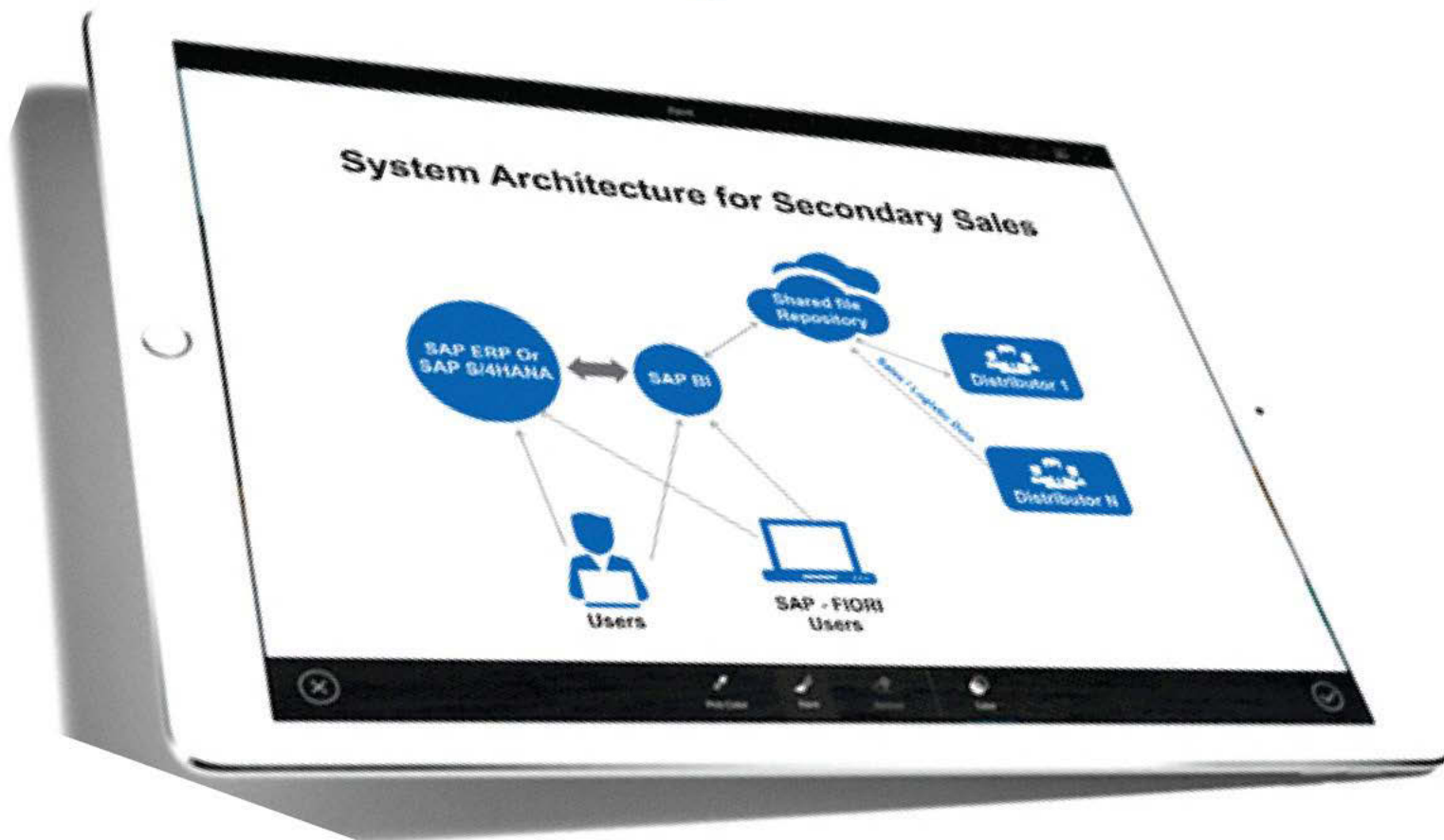
Enhanced Request to Service

➤ Service Master Data   ➤ Service Management   ➤ Claim, Return, Refund   ➤ Service Path, Agreement Mgmt

Streamlined Procure to Pay

➤ Suppler Info Master Data   ➤ Sourcing & Contract Mgmt ➤ Operational Procurement   ➤ Invoice & Payables Mgmt

➤ Basic Whorehouse Mgmt   ➤ Inventory Management

Insights

Generate Insight

Insight Manager

Settings

Profile

Logout

Help

Quick Start Guide

Age

Consumers

1435 Broadway   1000 5th Ave

44442 undefined subscribers for this criteria

Gender

Consumers

1435 Broadway

1000 5th Ave

Home Location by Zip

Consumers

1435 Broadway

1000 5th Ave

Hourly Trend

Mar 14   Mar 15   Mar 16

Consumers

Hours

SAVIC Dealer Management Solution *

The Dealer Management System (DMS) is a system in place at the client's dealer/Distributor offices. The system facilitates dealers to manage their day to day business in an effective way. Important information is available on DMS like Daily Sales, Daily Inventory, Receipts, Promotion, Claims and Opening stock etc... This information residing at the DMS is important information. The DMS data needed to be transferred to the client's SAP ERP and BI systems.

*Optional Secondary Sales

Goods and Service Tax*

	Overseas vendor	Overseas service provider	

Outside India — BCD, IGST — IGST — **Non-Creditable taxes**

India — **Creditable taxes**

- Vendor → CGST, SGST → **Manufacturer** → CGST → Customer
- Service Provider → CGST, SGST → **Manufacturer** → SGST → Institution

State A

State B

- Vendor → IGST + 1% → Manufacturer
- Service Provider → IGST → Manufacturer
- Manufacturer → IGST → Customer
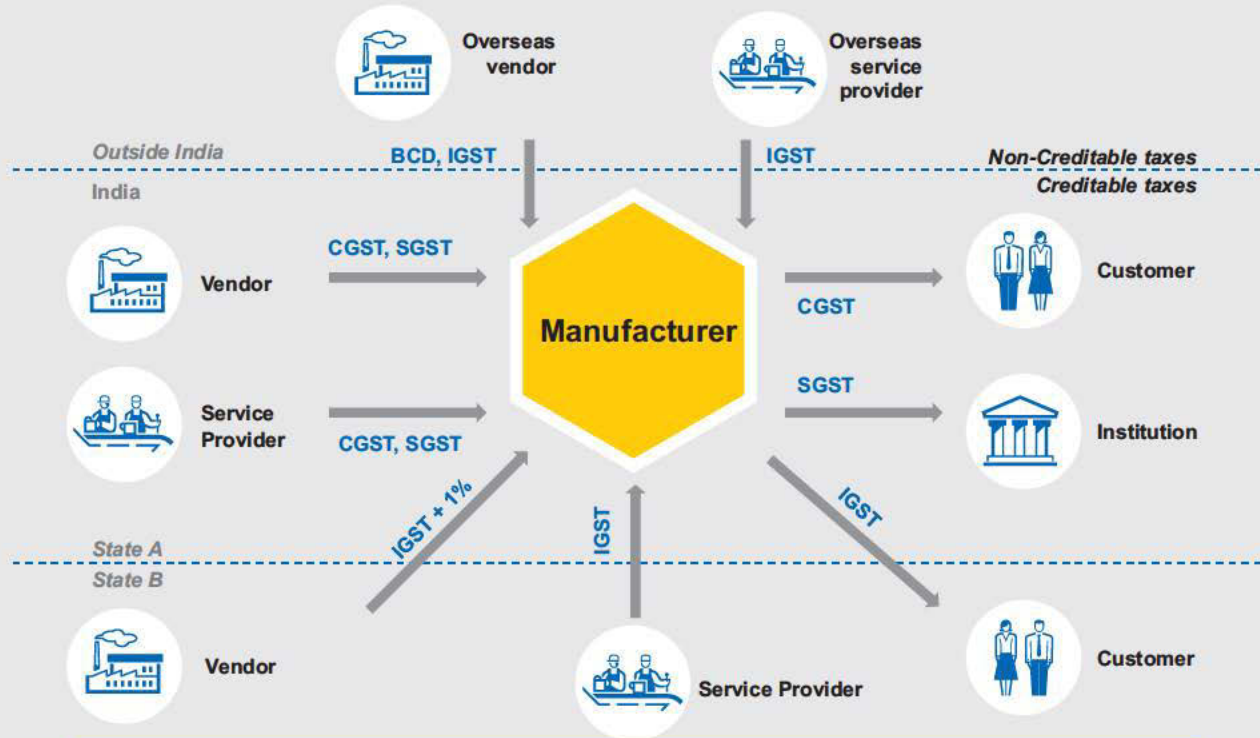
Localization India GST*

- ➤ Tax Registration
- ➤ Business Partner Tax Data, GST Accounts
- ➤ Export Transactions – Zero Rates
- ➤ Separate accumulation of credit and payables for CGST ,SGST , IGST
- ➤ Business Process Localization, Mapping and Accounting

- ➤ Master Data Maintenance
- ➤ CGST and SGST is applicable
- ➤ Document Num : Unique num for GST
- ➤ Automatic Tax posting to respective accounts from business processes.
- ➤ Sales Processes, Procurement Processes, Stock Transfers, Subcontracting

- ➤ Tax Configuration & Computation
- ➤ Inter-State and Import Transactions -IGST
- ➤ GST Input & Output tax posting
- ➤ Reporting, Tax Register (CGST,SGST,IGST), Registration level segregation
- ➤ GST Commercial invoice generation.

*Indicative Solution design is based on the Model GST Law. Final solution and pricing may change as per the Notified Act.

GST Impact on Business

Transportation

GST will bring in consolidation of the loads and redistributes the transportation volumes, creating a different fleet mix. Identification of these patterns will help framing right transportation contracts.

GST will integrate the Service and Goods tax with a credit mechanism which will makes 3PL services more viable and attractive for companies. With integrated supply chain and tight linkages, the VAS and the SLA's provided by 3PL's would be worth the cost with the services credit available in GST.

Warehousing

State level barriers and the CST for interstate movements has led to setting up of warehouses /Distribution Centers across the country (one or more per state). With GST, tax will be levied on the stock transfer and credit will be available on inter-state transactions. This will free the decision on warehousing and distribution from tax considerations and be based purely on operational and logistics efficiency. From Infrastructure point of view this will lead to lesser number but larger warehouses.

Manufacturing

The existing tax regime caused sub-optimal inventory decisions, guided more by tax minimization than by customer SLAs. Post GST, strategic inventory placement is possible achieving higher customer service level for the same inventory investment, or lower inventory investment for the same service level.

Supply Chain

With GST subsuming multiple central and state taxes, a uniform tax regime will drive restructuring of the supply chain network. The distortions imposed by the taxation will go away and the logistics networks will be designed to support the speed and efficiency required for that particular product.

Procurement

With the advent of GST, every tax paying organization will be linked to its suppliers through the GST Network, and will receive tax credits upon tax compliance of its suppliers. This will lead to organizations being very selective and strategic in their choice of suppliers.

Sales

With GST subsuming multiple central and state taxes, uniform tax regime will drive restructuring of pricing and dealer margins. Pass through effect of taxes will come in and some benefit might be passed on to the channel and/or to the consumer. Price changes and competitor actions will have an integrated and direct correlation to volume/ market share with an effect across India, making real time pricing strategies a key part of strategic decision making.

In addition changes to supply network and inventory will change product costing, thereby impacting margins as well.

Finance

In the post GST environment, there will be a need to have a very strong invoice matching process as part of the SOP. Organizations risk accruing Input tax credits, which in turn will impact the cash flow immediately. Also the reconciliation is expected to be at line item of the invoice.

In the advent of GST, there would be a need to closely monitor and calculate the GST payable and tax credits available. In case of inter-state stock transfer, IGST has to be paid in full in the origin state, which is available as credit in the destination state at the time of sale. This has the impact of blocking of working capital from the time of dispatch till the sale in the destination state.

In the GST environment; there will be a need to use centralized SOP's for various Master datas in the system; tax configurations would need to be centrally monitored and managed. This is best managed if there is system based governance framework for various SOP implementation.

Shared Services

With the implementation of GST, tax filing is expected to be standardized across India via the GST network. Due to this standardization the shared services team can facilitate local units in tax filing procedures. Also, due to standardization of Invoice formats, the automation of invoice processing in a shared services environment becomes extremely feasible and simple. Hence, there are definite benefits for organizations to setup Shared Services units to facilitate Tax filings, Invoice automation and contract management process as part of their business transformation exercise.

Why SAVIC?

SAVIC offers a pre-configured solution for Consumer Packaged Goods Industry at a Fixed Price, Fixed Time-Frame and Fixed Scope for a proven and low risk solution for emerging companies.

Low risk implementation in 12-16 weeks   Go-Live with pre-configuration "Best Practices" specific to the Consumer Packaged Goods Industry.

Training Workshops, Test and Business Process Procedures for your users to simplify and accelerate business processes.

SAVIC Help Desk provides 4 weeks of extensive Post Go-Live Support to help you get the most out of your project implementation

This is a QR Code. When you take a Picture of this most smart phones, you will be directly connected to our site

Is this cool? Yes.

Can we help you get one? Also Yes.

GET IN TOUCH WITH US

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