



www.savictech.com

80%

Increase Project
Control

+17%

Return on
assets

+11%

Sales effectiveness
increase

22%

Qualified Leads
Closed

SAP

Partner

SAVIC Solution for Real Estate Industry **REALESTATE@SAVI with GST Solution**

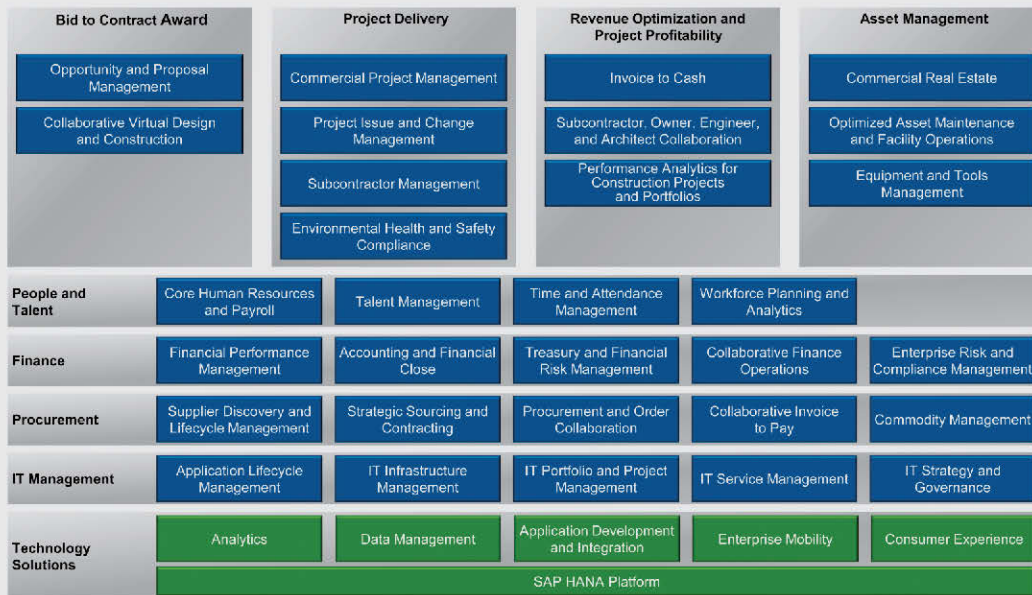
SAVIC Real Estate is an SAP-Qualified Partner Solutions on SAP S/4HANA, edition for SAP Business All-in-One for Real Estate Companies in India. RealEstate@SAVI is a fully featured, integrated solution for managing Real Estate.

*SAP Performance Benchmarking

RealEstate@SAVI SAP S/4HANA

Optimize your Real Estate Business Processes

Grow with the project-centric enterprise

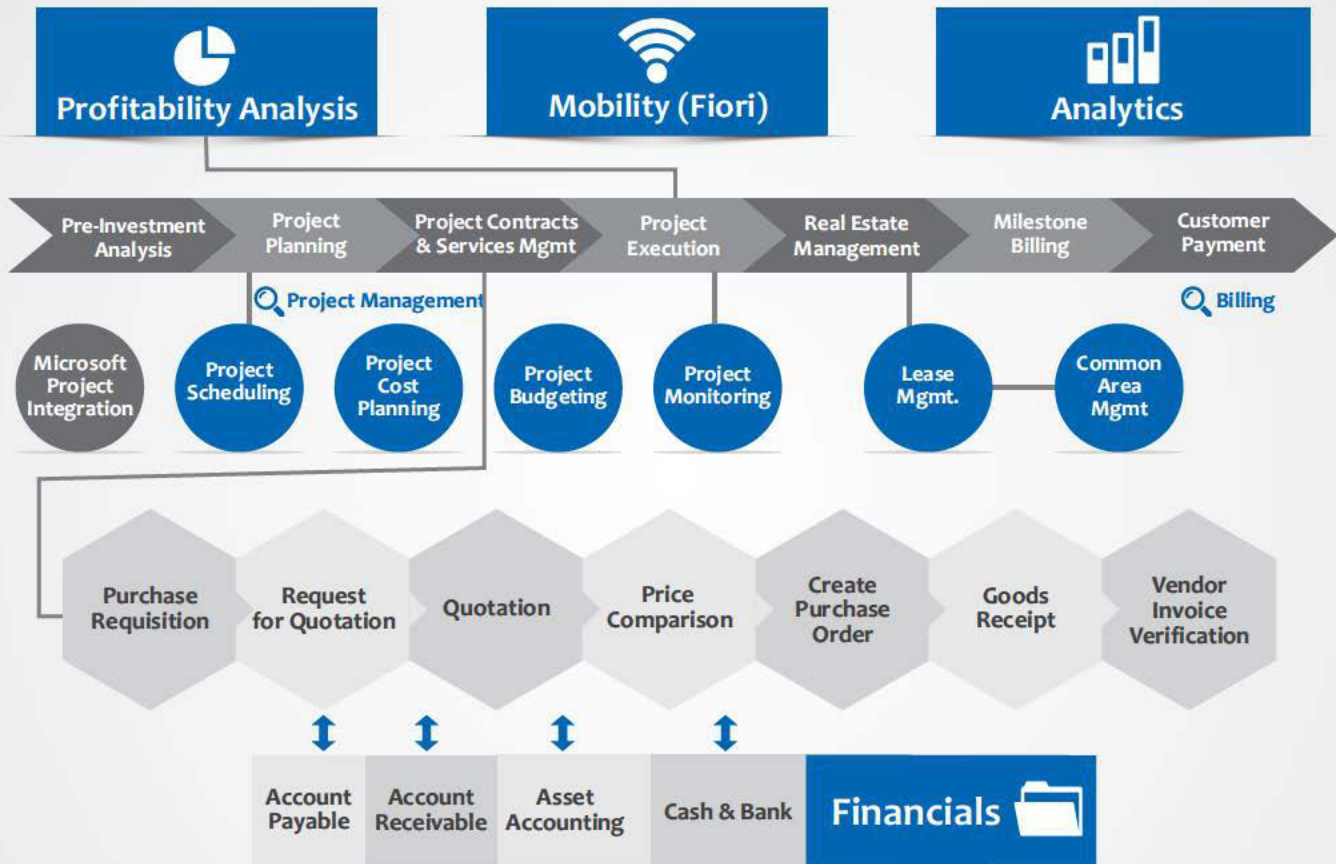


- The Project System Guarantees Close And Constant Monitoring Of All Aspects Of Your Project
- Preferred By Planners To Plan, Simulate And Update Project Structures, Schedules And Other Key Parameters
- Reliable Project Performance Reporting With Drill-Downs To Lowest Level Transaction Details
- Automate And Streamline Procurement Processes And Also Link Them With Project Planning And Execution
- Establish Real Time Synergies Across All Departments And Sections Enabling A Smooth Workflow
- Increase Customer Satisfaction By On Time Project Delivery Through Use Of Effective Project Management
- Achieve operational excellence and greater scalability by automated process integration, providing a consistent view of your business.
- Centralize sources to automate complete portfolio insight and support legal compliance.
- Minimize costs and risks through comprehensive monitoring of real estate processes and operations expenditures.
- Gain visibility, increase process standardization and integration, and automate collaboration with service providers Operate more effectively and boost your portfolios' profitability.

RealEstate@SAVI

Implementation End-To-End Solution Map

12-16 Weeks GO LIVE



SAP S/4HANA Enterprise Management

Key Innovations



Inventory Management

Simplified data model resulting in increased through-put, flexible analytics at the most granular level.



Material Requirements Planning

Fast MRP run, and new working model for MRP controllers based on decision support.



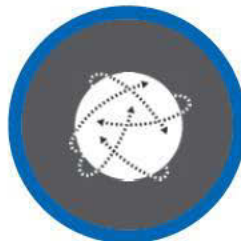
Material Valuation

Principle of One, scalable material valuation capabilities, utilizing Material Ledger, that way customers can use multi-currencies, valuation methods per different accounting laws



Order Management & Billing

Enable monitoring of end-to-end order-to-cash process & take actions for any exceptions, information on the exceptions to resolve the issues, lower TCO due to data model simplification, support for the most recent versions of business features such as Credit Management, new analytical capabilities.



Procurement

Increased efficiency in the Procure-to-Pay processes, new Analytical Apps & Spend KPI's.



Project Management

New and revised cross-project reporting with core data services (CDS) views for analytical apps

SAP S/4HANA Enterprise Management

End to End Solution Map





SAP Real Estate Cockpit offers a broad range of functionalities, Five Key Business Values

- Role-based views: individually configurable for all levels and areas of responsibility
- Drill down into source systems: detailed information available directly from the cockpit
- Reduced manual effort: easy linking of data from different systems such as HR/FI/CRM without timely manual data loads
- Simplified reporting: real-time reporting with predefined reports or on the fly data using powerful analytical tools
- Flexibility: create new reports and key performance indicators without extensive IT or programming effort

SAP Real Estate Cockpit

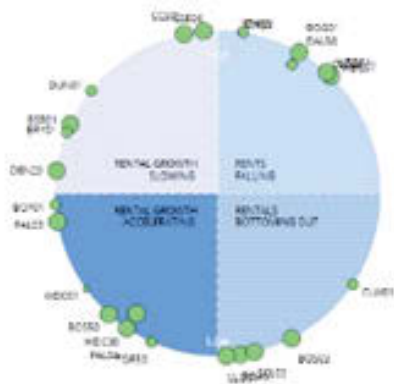
CEO REAL ESTATE

Americas Region

2015

Filters

PROPERTY CLOCK



NET REVENUE

1.16B

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NET PROFIT

122.41M

...

NET RENT

565.82M

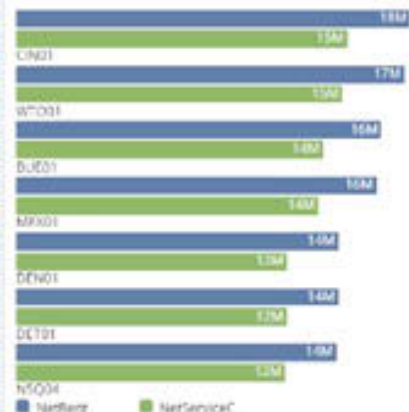
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NET SERVICE CHARGES

475.57M

...

NET RENT AND CHARGES



CONTRACT RENEWAL DATES

...

FAIR VALUE

0

...

TOTAL SPACE

4.31M

...

FAIR VALUE PER REGION

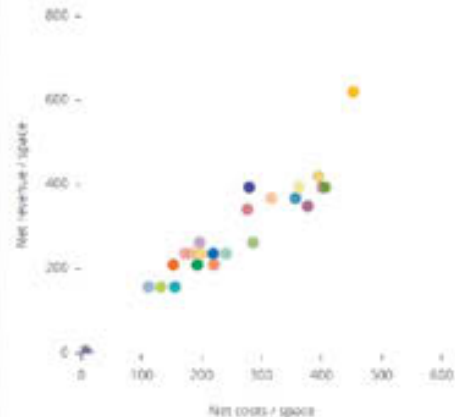
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SPACE PER WORKPLACE

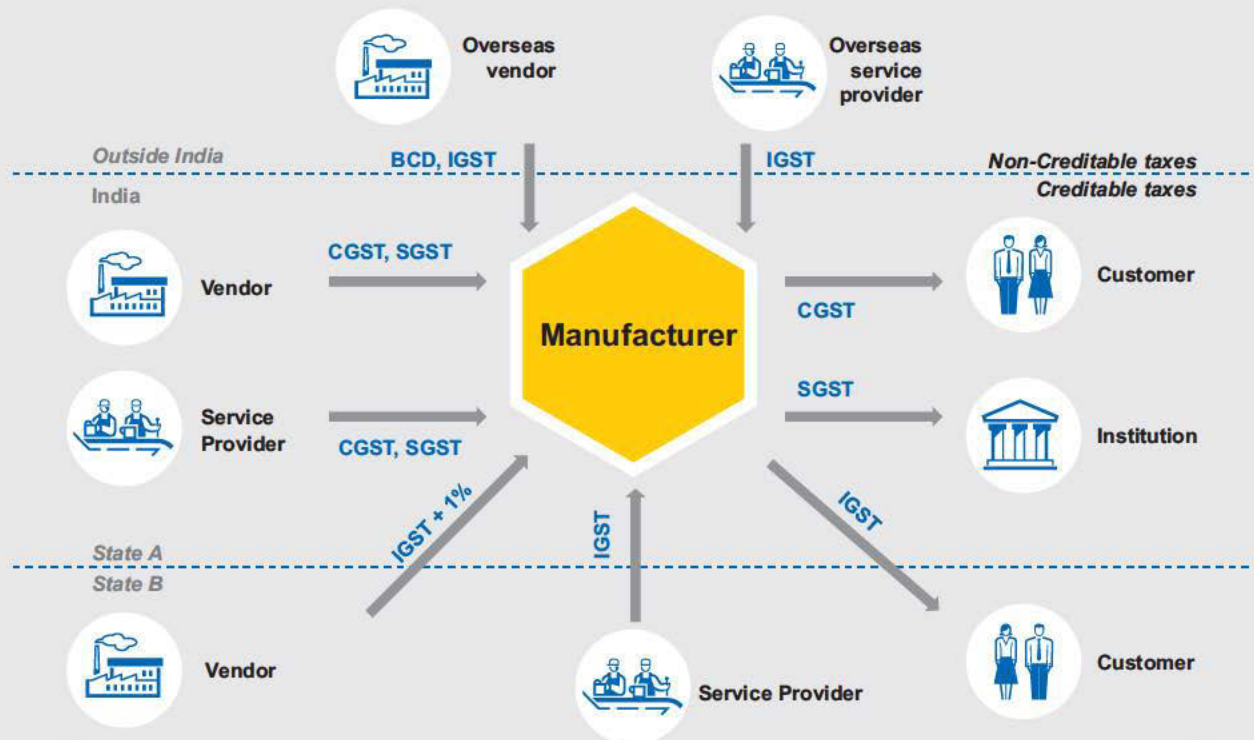
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REVENUE VS COSTS



Goods and Service Tax*



Localization India GST*

- | | | |
|--|---|--|
| ➤ Tax Registration | ➤ Master Data Maintenance | ➤ Tax Configuration & Computation |
| ➤ Business Partner Tax Data, GST Accounts | ➤ CGST and SGST is applicable | ➤ Inter-State and Import Transactions -IGST |
| ➤ Export Transactions – Zero Rates | ➤ Document Num : Unique num for GST | ➤ GST Input & Output tax posting |
| ➤ Separate accumulation of credit and payables for CGST ,SGST , IGST | ➤ Automatic Tax posting to respective accounts from business processes. | ➤ Reporting, Tax Register (CGST,SGST,IGST), Registration level segregation |
| ➤ Business Process Localization, Mapping and Accounting | ➤ Sales Processes, Procurement Processes, Stock Transfers, Subcontracting | ➤ GST Commercial invoice generation. |

*Indicative Solution design is based on the Model GST Law. Final solution and pricing may change as per the Notified Act.

GST Impact on Business

➤ Transportation

GST will bring in consolidation of the loads and redistributes the transportation volumes, creating a different fleet mix. Identification of these patterns will help framing right transportation contracts.

GST will integrate the Service and Goods tax with a credit mechanism which will makes 3PL services more viable and attractive for companies. With integrated supply chain and tight linkages, the VAS and the SLA's provided by 3PL's would be worth the cost with the services credit available in GST.

➤ Warehousing

State level barriers and the CST for interstate movements has led to setting up of warehouses /Distribution Centers across the country (one or more per state). With GST, tax will be levied on the stock transfer and credit will be available on inter-state transactions. This will free the decision on warehousing and distribution from tax considerations and be based purely on operational and logistics efficiency. From Infrastructure point of view this will lead to lesser number but larger warehouses.

➤ Manufacturing

The existing tax regime caused sub-optimal inventory decisions, guided more by tax minimization than by customer SLAs. Post GST, strategic inventory placement is possible achieving higher customer service level for the same inventory investment, or lower inventory investment for the same service level.

➤ Supply Chain

With GST subsuming multiple central and state taxes, a uniform tax regime will drive restructuring of the supply chain network. The distortions imposed by the taxation will go away and the logistics networks will be designed to support the speed and efficiency required for that particular product.

➤ Procurement

With the advent of GST, every tax paying organization will be linked to its suppliers through the GST Network, and will receive tax credits upon tax compliance of its suppliers. This will lead to organizations being very selective and strategic in their choice of suppliers.

➤ Sales

With GST subsuming multiple central and state taxes, uniform tax regime will drive restructuring of pricing and dealer margins. Pass through effect of taxes will come in and some benefit might be passed on to the channel and/or to the consumer. Price changes and competitor actions will have an integrated and direct correlation to volume/ market share with an effect across India, making real time pricing strategies a key part of strategic decision making.

In addition changes to supply network and inventory will change product costing, thereby impacting margins as well.

➤ Finance

In the post GST environment, there will be a need to have a very strong invoice

matching process as part of the SOP. Organizations risk accruing Input tax credits, which in turn will impact the cash flow immediately. Also the reconciliation is expected to be at line item of the invoice.

In the advent of GST, there would be a need to closely monitor and calculate the GST payable and tax credits available. In case of inter-state stock transfer, IGST has to be paid in full in the origin state, which is available as credit in the destination state at the time of sale. This has the impact of blocking of working capital from the time of dispatch till the sale in the destination state.

In the GST environment; there will be a need to use centralized SOP's for various Master datas in the system; tax configurations would need to be centrally monitored and managed. This is best managed if there is system based governance framework for various SOP implementation.

➤ Shared Services

With the implementation of GST, tax filing is expected to be standardized across India via the GST network. Due to this standardization the shared services team can facilitate local units in tax filing procedures. Also, due to standardization of Invoice formats, the automation of invoice processing in a shared services environment becomes extremely feasible and simple. Hence, there are definite benefits for organizations to setup Shared Services units to facilitate Tax filings, Invoice automation and contract management process as part of their business transformation exercise.

Why SAVIC?

SAVIC offers a pre-configured solution for Real Estate Industry at a Fixed Price, Fixed Time-Frame and Fixed Scope for a Proven and Low Risk solution for emerging companies.

Low risk Implementation in 12-16 weeks from Blueprint to Go-Live phase with pre-configuration **"Best Practices"** specific to the Real Estate industry.

Training Workshops, Testing Scripts and Business Process Procedures for your users to simplify and accelerate business processes, deliver more accurate results and help facilitate better decision making, better services and better quality products.

SAVIC Help Desk provides 4 weeks of extensive Post Go-Live Support to help you get the most out of your project implementation.



**GET IN TOUCH
WITH US**

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This is a QR Code. When you take a Picture of this most smart phones, you will be directly connected to our site

Is this cool? Yes.

Can we help you get one? Also Yes.

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