



www.savictech.com

+8%

Production Plan &
Actual Control *

-19%

Production Cost
(Tight Monitoring) *

-18%

Trading Sales
Outstanding *

-48%

Service Cycle &
Response 2
Customer *

SAP

Partner

SAVIC Solution for Cross Industry **CrossIndustry@SAVI With GST Solution**

CrossIndustry@SAVI is an SAP Qualified Partner Solution on SAP S/4HANA edition, for SAP Business All-in-One for Manufacturing + Service + Trading Industries in India. The solution is ready to deploy software with pre-configured well established industry best business practices in Indian sub continent, covering compliances for legal, statutory & management reporting.

*SAP Performance Benchmarking

CrossIndustry@SAVI

SAP S/4HANA Enterprise Management

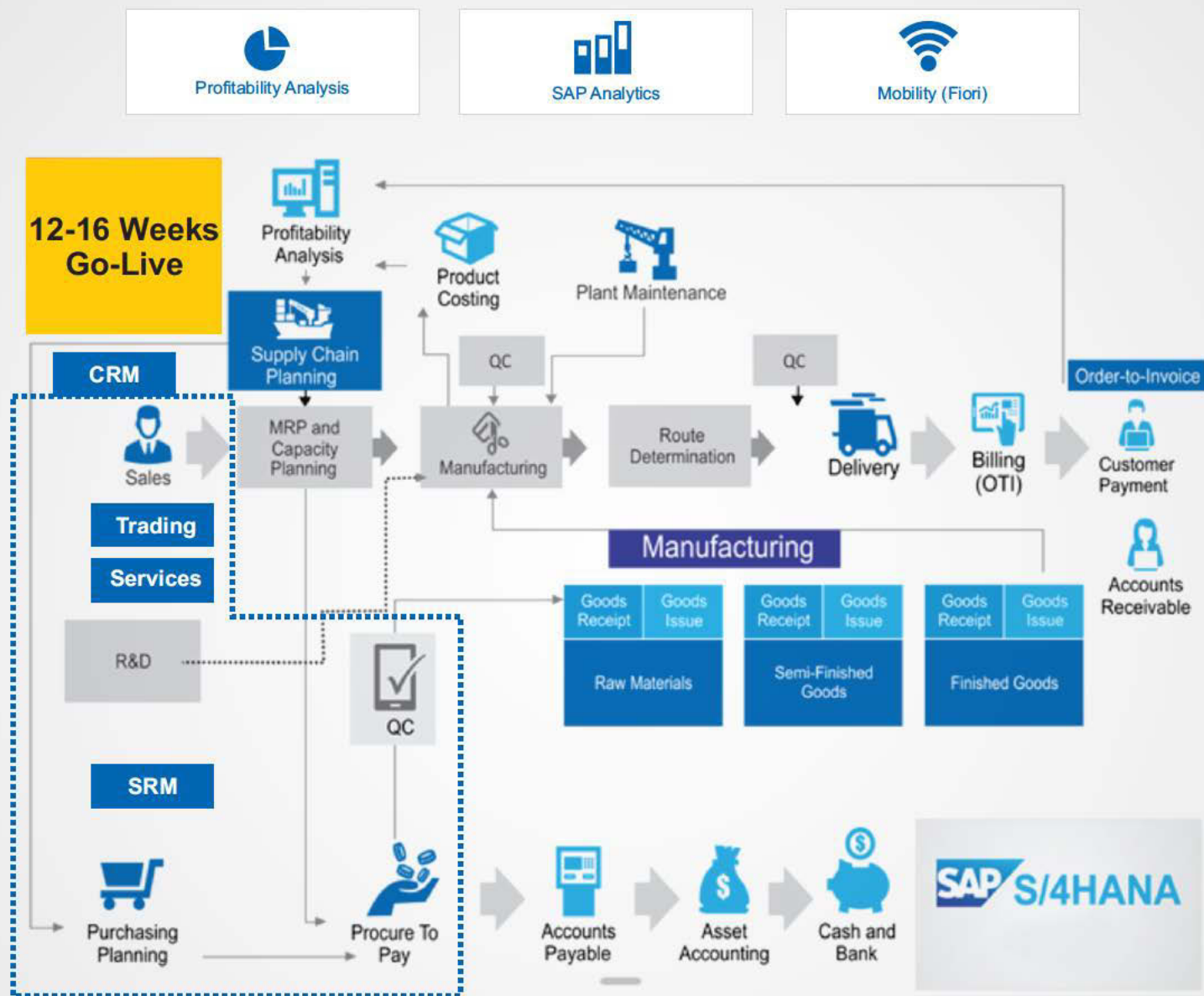
Optimize your entire Manufacturing, Services & Trading

- Increased efficiency in plan to production cycle
- High connectivity of distributed manufacturing scenario
- Demand balancing on capacity availability and geographical proximity, thereby increasing profitability
- Real time visibility across supply chain right from R&D aligned to dynamic customer aspirations, market demands, manufacturing possibilities to vendor capabilities
- Tight control on quality & other compliances including statutory
- Service opportunities, full life cycle monitoring from customer demand, service options, delivery to customer care
- Full life cycle management of trading business
- Total visibility on procure2pay, inventory (serial numbers), order2cash in compliance with legal & statutory requirements
- Seamless integration of business processes and master data across industry sectors like manufacturing, services & trading
- Reduced maintenance cost with increased ROI on single, state of the art, futuristic SAP S/4HANA platform



CrossIndustry@SAVI

Implementation End-To-End Solution Map



SAP S/4HANA Enterprise Management

Key Innovations



Procurement

Self-service requisitioning
SAP Fiori apps and SAP
Smart Business, component
for KPI modeling Purchase
order and invoice
collaboration with built-in
integration with the Ariba
Network Supplier evaluation



Manufacturing

Simplified production planning
(PP) and detailed scheduling
(DS) in SAP ERP powered by
SAP HANA Enhancements to
SAP Overall Equipment
Effectiveness Management:
Editing and synchronization of
plant maintenance notifications;
machine scanning to trigger
goods issue and goods receipt;
add-on for SAP ERP enabled for
SAP S/4HANA Real-time
inventory management,
simplified material valuation, and
new SAP Fiori apps



Real-Time Supply Chain

Real-time inventory management
Simplified material valuation
Solutions operating side by side
with SAP S/4HANA

- SAP Advanced Planning and Optimization
- SAP Supply Network Collaboration
- SAP Extended Warehouse Management (SAP EWM)
- SAP Transportation Management (SAP TM)

SAP Integrated Business
Planning connected to SAP
S/4HANA through cloud
integration technology



Sales

Full backward compatibility of
SAP CRM with side-by-side
deployment with SAP
S/4HANA. Integration of SAP
Hybris Cloud for Customer
with SAP S/4HANA.
Settlement management.
Sales order fulfillment cockpit



Product Innovation & Integrity

SAP Product Lifecycle
Management: Usability
improvements for product
structure synchronization
SAP Cloud for Product
Stewardship: Enhanced
master data management



Advanced ATP

BOP (Backorder Processing)
with introduction of the new
"Winner –Gainer –Looser"
concept with five confirmation
strategies

Release for Delivery:
Visualization of the business
impact of a material shortage
situation allows the user to
prioritize his work and
concentrate on the real issues



SAP ASP

GST Compliance Coverage

SAP S/4HANA Enterprise Management

End to End Solution Map



Release Production Orders

Search

4
 0
 0
 11
 1
 4
 0

PO 17.04.2014, 14:18:26

<input type="checkbox"/>	Production Order	Material	Quantity	Scheduled Release Date	MRP Controller	Missing Parts
<input type="checkbox"/>	60006247	AAZ-FIN001 AAZ-FIN001	1 EA	31.03.2014	PERSON 1	>
<input type="checkbox"/>	PPORDERTST01	SFD-FERT003 Navigation system yx	6 EA	03.04.2014	Georg Bischoff	7 >
<input type="checkbox"/>	60006251	2007 Fiori User Manual Complete German	1 EA	03.04.2014	PERSON 1	>
<input type="checkbox"/>	60006252	2007 Fiori User Manual Complete German	11 EA	03.04.2014	PERSON 1	>
<input type="checkbox"/>	60006249	SFD-FERT003 Navigation system yx	10 EA	04.04.2014	Georg Bischoff	7 >
<input type="checkbox"/>	60006250	SFD-FERT003 Navigation system yx	10 EA	04.04.2014	Georg Bischoff	7 >
<input type="checkbox"/>	60006265	AAQ-FIN001 AAQ-FIN001	10 EA	10.04.2014	PERSON 1	>
<input type="checkbox"/>	60006266	AAQ-FIN001	10 EA	10.04.2014	PERSON 1	>

Operations(76)

Search

AAZ-001

RELEASED

Operation 0020 15.0 EA
Released

1005162-0020
AAZ-FIN0001
AAZ-FIN001
0000034440
20.08.2013 00:00:00
20.08.2013 00:00:00

Operation 0020 20.0 EA
Released

1005166-0020
AAZ-FIN0001
AAZ-FIN001
0000034448
20.08.2013 00:00:00
20.08.2013 00:00:00

Operation 0020 10.0 EA

Operation

Operation 0010 8.0 EA
Partially confirmed

Order-Operation: 1005166-0010
Confirmation No.: 0000034447
Material Description: AAZ-FIN0001
Material: AAZ-FIN001
Start Date/Time: 20.08.2013 00:00:00
End Date/Time: 20.08.2013 00:00:00

Quantities

Category	Quantity
Planned	20
Confirmed	12
Remaining	8

Business Process

Manufacturing, Services & Trading

Research & Development	Internal Product Development	
Manufacturing		
Logistics Planning	Make-to-Stock Production - Discrete Industry	Make-to-Stock Production - Process Industry
Make-to-Order Production with Variant Config.	Make-to-Order Production w/o Variant Config.	Repetitive Manufacturing
Production Subcontracting (External Processing)	Rework Processing (Stock-Manufactured Material)	Quarterly Plan - Sales Qty Forecast with CO-PA
Rework Processing (Work-in-Process)		
SALES		
Sales Proces. 3rd Party (w. Shipping Notification)	Sales Order Processing: Sale from Stock	Credit Management
Free of Charge Delivery	Returns and Complaints	Sales Quotation
Sales Order Processing for Prospect	Sales Proces. 3rd Party (w/o Shipping Notification)	Sales Nonstock Item Order Specific Procurement
Debit Memo Processing	Lean Warehouse Management	Sales Order Processing Customer Down Payment
Sales: Period End Closing Operations	Credit Memo Processing	Serial Number Management
Foreign Trade Export Processing	Advanced Customer Returns Management	Returnables Processing
Rebate Processing: Free Goods	Batch Recall	Sales Order Processing with Collective Billing
Retro Billing	Cross-Company Sales Order Processing	
Materials Management		
Quotation for Procurement	Consumable Purchasing	Procurement without QM
Stock Handling: Scrap and Blocked Stock	Procurement Contract	Stock Transfer with Delivery
Stock Transfer without Delivery	Return to Vendor	Physical Inventory / Inventory Count & Adjustment
Procurement of Third-party Resources	External Procurement of Services	Batch Management
QM for Procurement with Vendor Evaluation	Subcontracting	Third-Party Order Processing with Subcontracting
Procurement & Consumption Consigned Inventory	Foreign Trade Import Processing	Internal Proc.: Cross-Company Stock Transfer

Business Process

Manufacturing, Services &Trading

Services

Period End Closing Service Orders	Internal Maintenance	Spot Consulting with Fixed Price Billing
Sales Order with Fixed Price and T&M Billing	Project with Fixed Price and T&M Billing	Internal Project
Service with Time and Material based Billing	Service Contract with Periodic Billing	Service with Fixed Price Billing
Sales of Planned Services	Depot Repair	

Financial Accounting

General Ledger	Accounts Receivable	Accounts Payable
Period End Closing Financial Accounting	Cash Management	Asset Accounting
Asset Acquisition Constructed Assets	Asset Acquisition through Direct Capitalization	Cost of Sales Accounting
Activate Document Splitting	Segment Reporting	

Controlling

General Cost Center Planning	Internal Order Planning	Overhead Cost Accounting - Actual
Revenue Planning	Purchased Material Price Planning	Manufacturing Cost Center Planning
Standard Cost Calculation		

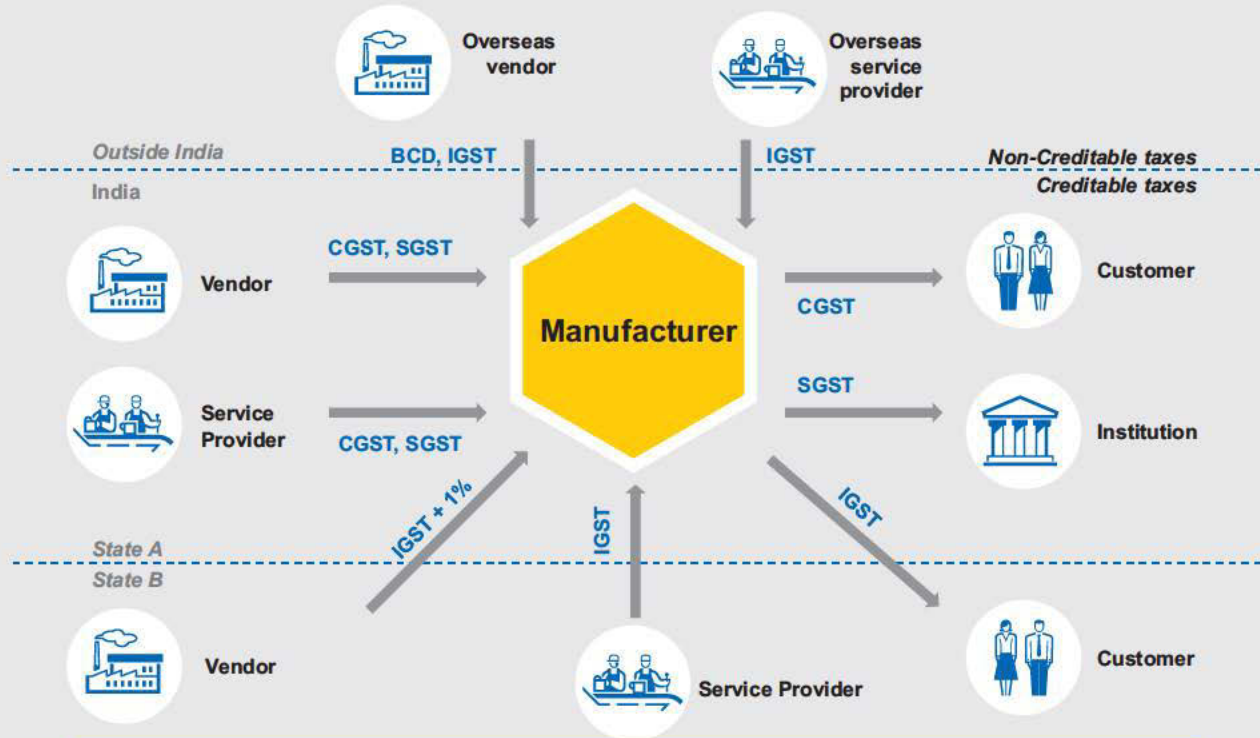
Cross Functions

Time Recording	Period End Closing "General" Plant	Inventory Valuation for Year End Closing
Period End Closing Projects	Period End Closing Activities	

Analytics

SAP ERP Reports for Logistics	SAP ERP Reports for Accounting	
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Goods and Service Tax*



Localization India GST*

- | | | |
|--|---|--|
| ➤ Tax Registration | ➤ Master Data Maintenance | ➤ Tax Configuration & Computation |
| ➤ Business Partner Tax Data, GST Accounts | ➤ CGST and SGST is applicable | ➤ Inter-State and Import Transactions -IGST |
| ➤ Export Transactions – Zero Rates | ➤ Document Num : Unique num for GST | ➤ GST Input & Output tax posting |
| ➤ Separate accumulation of credit and payables for CGST ,SGST , IGST | ➤ Automatic Tax posting to respective accounts from business processes. | ➤ Reporting, Tax Register (CGST,SGST,IGST), Registration level segregation |
| ➤ Business Process Localization, Mapping and Accounting | ➤ Sales Processes, Procurement Processes, Stock Transfers, Subcontracting | ➤ GST Commercial invoice generation. |

*Indicative Solution design is based on the Model GST Law. Final solution and pricing may change as per the Notified Act.

GST Impact on Business

➤ Transportation

GST will bring in consolidation of the loads and redistributes the transportation volumes, creating a different fleet mix. Identification of these patterns will help framing right transportation contracts.

GST will integrate the Service and Goods tax with a credit mechanism which will makes 3PL services more viable and attractive for companies. With integrated supply chain and tight linkages, the VAS and the SLA's provided by 3PL's would be worth the cost with the services credit available in GST.

➤ Warehousing

State level barriers and the CST for interstate movements has led to setting up of warehouses /Distribution Centers across the country (one or more per state). With GST, tax will be levied on the stock transfer and credit will be available on inter-state transactions. This will free the decision on warehousing and distribution from tax considerations and be based purely on operational and logistics efficiency. From Infrastructure point of view this will lead to lesser number but larger warehouses.

➤ Manufacturing

The existing tax regime caused sub-optimal inventory decisions, guided more by tax minimization than by customer SLAs. Post GST, strategic inventory placement is possible achieving higher customer service level for the same inventory investment, or lower inventory investment for the same service level.

➤ Supply Chain

With GST subsuming multiple central and state taxes, a uniform tax regime will drive restructuring of the supply chain network. The distortions imposed by the taxation will go away and the logistics networks will be designed to support the speed and efficiency required for that particular product.

➤ Procurement

With the advent of GST, every tax paying organization will be linked to its suppliers through the GST Network, and will receive tax credits upon tax compliance of its suppliers. This will lead to organizations being very selective and strategic in their choice of suppliers.

➤ Sales

With GST subsuming multiple central and state taxes, uniform tax regime will drive restructuring of pricing and dealer margins. Pass through effect of taxes will come in and some benefit might be passed on to the channel and/or to the consumer. Price changes and competitor actions will have an integrated and direct correlation to volume/ market share with an effect across India, making real time pricing strategies a key part of strategic decision making.

In addition changes to supply network and inventory will change product costing, thereby impacting margins as well.

➤ Finance

In the post GST environment, there will be a need to have a very strong invoice

matching process as part of the SOP.

Organizations risk accruing Input tax credits, which in turn will impact the cash flow immediately. Also the reconciliation is expected to be at line item of the invoice.

In the advent of GST, there would be a need to closely monitor and calculate the GST payable and tax credits available. In case of inter-state stock transfer, IGST has to be paid in full in the origin state, which is available as credit in the destination state at the time of sale. This has the impact of blocking of working capital from the time of dispatch till the sale in the destination state.

In the GST environment; there will be a need to use centralized SOP's for various Master datas in the system; tax configurations would need to be centrally monitored and managed. This is best managed if there is system based governance framework for various SOP implementation.

➤ Shared Services

With the implementation of GST, tax filing is expected to be standardized across India via the GST network. Due to this standardization the shared services team can facilitate local units in tax filing procedures. Also, due to standardization of Invoice formats, the automation of invoice processing in a shared services environment becomes extremely feasible and simple. Hence, there are definite benefits for organizations to setup Shared Services units to facilitate Tax filings, Invoice automation and contract management process as part of their business transformation exercise.

Why SAVIC?

SAVIC offers a pre-configured solution for Cross Industry at a Fixed Price, Fixed Time-Frame and Fixed Scope for a proven and low risk solution for emerging companies.

Low risk implementation in 12-16 weeks Go-Live with pre-configuration "Best Practices" specific to the Cross Industry.

Training Workshops, Test and Business Process Procedures for your users to simplify and accelerate business processes.

SAVIC Help Desk provides 4 weeks of extensive Post Go-Live Support to help you get the most out of your project implementation



This is a QR Code. When you take a Picture of this most smart phones, you will be directly connected to our site

Is this cool? Yes.

Can we help you get one? Also Yes.



GET IN TOUCH WITH US

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